

## **A Reseller's Program Designed Specifically for Professional Organizers,**

This year we are introducing a reseller program that could help you build a product business, as well as establish long-term client relationships. We are offering *Taylor Planners* at a 50% discount for purchases in lots of 5 or more. We will also offer 30% off planner covers and accessories. And to get you started, while quantities last, we will give you 2006 *Taylor Planners* free! This will enable you to give free planners to your select customers as a primer to establish long-term business. These planners are good through to the beginning of March 2007. Your clients will have plenty of time to get acquainted with them and experience their benefits before purchasing their year 2007 planners.

Many professional organizers find themselves multitasking as time management trainers and consultants. The centerpiece of any time management system is a quality time planner. The *Taylor Planner* represents one of the few planners in existence which was developed and continues to be developed based on a sound time management system combined with ongoing customer input. It is this difference that has established *Harold Taylor Time Consultants Ltd.* as one of the leaders in time planner design. These planners are **not** available in stores, which make them exclusive to our resellers.

In addition, when you preorder 5 or more Year 2007 planners before the end of August this year, we will send a new one to you free of charge the minute it comes off the press so you can review the selling features of this new edition as early as September 1<sup>st</sup>. The 2007 edition boasts even more features, such as a daily as well as a weekly action list, built-in telephone directory pages, a page of helpful websites, updated instructions and more.

And that's not all. For every Year 2007 planner you order before the end of 2006, you will receive a free copy of my *Procrastinate Less & Enjoy Life More* workbook - a \$7.95 value. For a description of this workbook, [click here](#). [http://www.taylorintime.com/catalog/product\\_info.php?cPath=23&products\\_id=15](http://www.taylorintime.com/catalog/product_info.php?cPath=23&products_id=15) For example, if you pre-sell 100 Year 2007 planners to your clients, you will receive 100 free *Procrastinate Less* workbooks.

We also reward top sellers by sending free books and other products that they can in turn sell or pass on to their clients.

Don't want to physically sell products to your clients or at workshops? No problem. We also have an *Affiliate* program where you simply direct your website visitors to our website. All visitors are tracked, and you receive commissions on anything purchased as a result. Commissions vary from 20% for planners and books to 50% for electronic products or Time Club memberships. For details on the *Affiliate* program, <http://www.taylorintime.com/partnership.pdf>.

Or take advantage of *both* programs. To get started, simply call our office at the toll-free number, 1-800-361-8463 or email [Jason@taylorintime.com](mailto:Jason@taylorintime.com). We will get you started on this no-risk venture.

**Below is a cost summary based on the purchase of 5 or more planners:**

<b>Product</b>	<b>Your Cost</b>	<b>Selling price</b>	<b>Your Profit</b>
2006 Planner	0	N/A	N/A
2007 Planner	12.47	24.95	12.48
<b>Covers</b>			
Deluxe Leather Zipper Case	28.00	39.95	11.95
Top Grain Leather	20.00	29.95	9.95
Simulated Leather	5.25	7.50	2.25
Vinyl	2.50	5.00	2.50
<b>Accessories</b>			
Telephone Directory	5.25	7.50	2.25
Telephone Log Booklet	5.25	7.50	2.25

The above prices are FOB Toronto. We will ship according to your instructions. To place your order, or for further information, please call us at 1-800-361-8463.

Sincerely,  
Harold Taylor  
[Harold@taylortintime.com](mailto:Harold@taylortintime.com)